

CS-21-308

**BOCC CONTRACT APPROVAL FORM**  
(Request for Contract Preparation)

<b>CONTRACT TRACKING NO.</b>
CM3059-A1

BOCC AP

**GENERAL INFORMATION**

Requesting Department FIRE RESCUE

Contact Person: SCOTT TITTLE

Telephone: (904)30-6606 Fax: ( ) Email: TTITTLE@NASSAUCOUNTYFL.COM

**CONTRACTOR INFORMATION**

Name: BOUND TREE MEDICAL,LLC

Address: 5000 TUTTLE CROSSING BLVD. DUBLIN OH 43016

City State Zip

Contractor's Administrator Name: CHARLIE PHIPPS Title: \_\_\_\_\_

Telephone: (800)533-0523 Fax: ( ) Email: CHARLIE.PHIPPS@BOUNDTREE.COM

IDENTIFY WHO WILL SIGN CONTRACT ON BEHALF OF CONTRACTOR (NAME AND EMAIL ADDRESS)

Authorized Signatory Name: CHRISTOPHER FYFFE

Authorized Signatory Email: CHRISTOPHER.FYFFE@BOUNDTREE.COM

**CONTRACT INFORMATION**

Contract Name: MEDICAL SUPPLIES

Description: PIGGYBACK AGREEMENT FOR MEDICAL SUPPLIES UNDER VOLUSIA COUNTY, FL CONTRACT NO. 55592732A-1  
GOODS AND/OR SERVICES TO BE PROCURED, PHYSICAL LOCATION, ETC

Total Amount of Contract: EST \$100,000  
APPROXIMATE IF NECESSARY

Source of Funds/Account: 01261526-552221 Termination/Cancellation: 7/12/2023

Authorized Signatory: JEFF GRAY  
IDENTIFY WHO WILL SIGN CONTRACT ON BEHALF OF BOCC

Contract Dates: From: 7/12/2022 to: 7/12/2023

Status:  New  Renew  Amend#  WA/Task Order

How Procured:  Sole Source  Single Source  ITB  RFP  RFQ  Coop.  Other PIGGYBACKING

**If Processing an Amendment:**

Contract #: \_\_\_\_\_ Increased Amount to Existing Contract: \_\_\_\_\_

New Contract Dates: \_\_\_\_\_ to \_\_\_\_\_ Total or Amended Amount: \_\_\_\_\_

*Continued on next page*

<b>CHECKLIST</b>		
<i>Review/Complete before sending contract for final signature</i>		
<b>Requirement</b>	<b>Description</b>	<b>Complete By</b>
Contract, Exhibits and Appendices	1) The contract and all documents incorporated by reference in the contract, including exhibits and appendices are attached (including E-Verify, Pricing, Scope, etc.) and properly identified; and 2) All such documents have been read and agreed to in their entirety by originating department and staff members who have obligations under this contract.	Dept
Name, Address, Contact Person	The full name, address, legal status (i.e., corporation, partnership, etc.) and contact person of other party are included.	Dept
Understanding	Written contract matches the verbal understanding of all parties. All terms and conditions conform to the final negotiations/agreement of the parties.	Dept
Competition/Conflicts and Existing Contracts/Compliance	This contract does not conflict with any other contracts, promises or obligations of the BOCC. The requesting department verifies the BOCC can comply with all terms and conditions.	Dept Cnty Atty
Other Necessary Agreements	All other necessary agreements or waivers referred to in contract have been obtained and are attached and properly identified for reference.	Cnty Atty
Indemnification	BOCC may not indemnify, hold harmless, be liable to, or reimburse any other party to the contract for claims, lawsuits, damages, attorney fees, or losses incurred by that party in connection with the contract.	Cnty Atty
Term of Contract	Start and end dates of contract are included. Any renewals are included.	Cnty Atty
Warranties/Guarantees	Warranties or guarantees give satisfactory protection.	Cnty Atty/Risk
Insurance	Risk manager has or will approve insurance clauses. Levels confirmed in requirements	Dept
Governing Law	The contract is governed under the laws of the State of Florida. The contract may be silent on this issue but in no event will another state's law govern the agreement.	Cnty Atty
Confidentiality Agreements	All nondisclosure clauses include exceptions regarding disclosure as required by law. If not applicable, indicate "n/a."	Cnty Atty
Printed/Typed Names	Names of all persons signing contracts are printed or typed below signatures.	Router

A) *RLS* PURSUANT TO NASSAU COUNTY PURCHASING POLICY 7/20/2022

1. *RLS* \_\_\_\_\_ Date 7/20/2022
  2. *Nassau* \_\_\_\_\_ Date 7/22/2022
  3. *chris lacambra* \_\_\_\_\_ Date 7/21/2022
  4. *Denise C. May* \_\_\_\_\_ Date 7/22/2022
- County Attorney \_\_\_\_\_ Date \_\_\_\_\_

**COUNTY MANAGER – FINAL SIGNATURE APPROVAL**

5. *Taco E. Popey AICP* \_\_\_\_\_ Date 7/22/2022
- County Manager \_\_\_\_\_ Date \_\_\_\_\_

**RETURN ORIGINAL(S) TO CONTRACTS MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:**

Original: Clerk's Services; Contractor (original or certified copy)  
Copies: Department; Procurement; RLS Distribution; Clerk Services BOCC

Contract Tracking No. CM3059-A1

**PIGGYBACK AGREEMENT**  
**PURSUANT TO NASSAU COUNTY PURCHASING POLICY**

**Piggyback Contract Information**

Contract Name/Description: MASTER AGREEMENT  
Lead Contracting Agency: VOLUSIA COUNTY, FLORIDA  
Contract No.: 555 2032A-1  
Vendor/Awardee: BOUNDTREE MEDICAL, LLC  
Original Award/Contract Date: Awarded 6/22/2021 ; Date of Contract: 7/12/2022  
Original Term: Start: 7/12/2021 ; End: 7/12/2022  
Modification No. 1 : Start: 7/12/2022 ; End: 7/12/2023  
Modification No. \_\_\_\_\_ : Start: \_\_\_\_\_ ; End: \_\_\_\_\_  
Modification No. \_\_\_\_\_ : Start: \_\_\_\_\_ ; End: \_\_\_\_\_

**THIS AGREEMENT**, made and entered into by and between **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS**, hereinafter called "County" and BOUNDTREE MEDICAL, LLC, hereinafter called "Vendor".

**WHEREAS**, upon completion of a formal competitive solicitation and selection process, Lead Contracting Agency entered into an agreement, hereinafter referred to as "Piggyback Agreement", with Vendor to provide goods and services; and

**WHEREAS**, the Nassau County Purchasing Policy, Ordinance 2009-09, allows piggybacking for the same commodity or service; and

**WHEREAS**, County desires to contract with Vendor under the terms of the Piggyback Agreement;

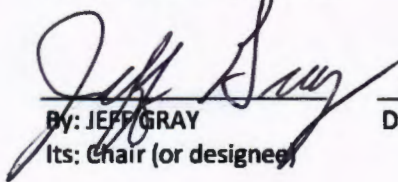
**NOW, THEREFORE**, the parties agree as follows:

1. Vendor shall honor for County the same prices under the same terms and conditions as indicated in the Piggyback Agreement, attached hereto as Attachment "A" incorporated by reference as if fully set forth herein. Additional terms or conditions whether submitted purposely or inadvertently, shall have no force or effect.
  
2. Notwithstanding any other provision of the Piggyback Agreement to the contrary:

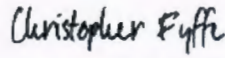
Contract Tracking No. CM3059-A1

i. The term of this agreement shall begin upon the date fully executed and end 7/12/2023

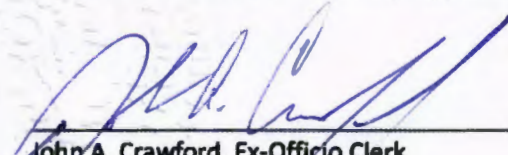
BOARD OF COUNTY COMMISSIONERS  
NASSAU COUNTY, FLORIDA

  
By: JEFF GRAY 10-19-22  
Its: Chair (or designee) DATE

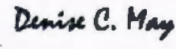
BOUNDTREE MEDICAL, LLC

 8/3/2022  
By: CHRISTOPHER FYFFE Date  
Its: MANAGER, BIDS, & CONTRACTS  
Address: 5000 TUTTLE CROSSING BLVD  
DUBLIN, OHIO 43016

ATTEST TO CHAIR'S SIGNATURE (if applicable)

  
John A. Crawford, Ex-Officio Clerk  
Date: 10-19-22

Approved as to form by County Attorney

  
Denise C. May, County Attorney  
Date: 7/22/2022





### CONTRACT APPROVAL FORM

(Contract Management Use only)

CONTRACT TRACKING NO.

*CM3059*

#### CONTRACTOR INFORMATION

Name: Bound Tree Medical, LLC

Address: 5000 Tuttle Crossing Blvd., Dublin, OH 43016

City State Zip

Contractor's Administrator Name: Bethany Moore Title: \_\_\_\_\_

Tel#: (800) 533-0523 Fax: \_\_\_\_\_ Email: bmoore@boundtree.com

#### CONTRACT INFORMATION

Contract Name: Medical Supplies Contract Value: est. \$100,000.00

Brief Description: Piggyback Agreement for Medical Supplies under Volusia County, Florida Contract No. 555020320A-1

Contract Dates : From: 07/12/21 to: 07/12/22 Status:  New  Renew  Amend#  WA/Task Order

How Procured:  Sole Source  Single Source  ITB  RFP  RFQ  Coop.  Other Piggybacking

#### If Processing an Amendment:

Contract #: \_\_\_\_\_ Increase Amount of Existing Contract: \_\_\_\_\_

New Contract Dates: \_\_\_\_\_ to \_\_\_\_\_ TOTAL OR AMENDMENT AMOUNT: \_\_\_\_\_

#### APPROVALS PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 6

1.	<u><i>[Signature]</i></u>	<u>9-30-21</u>	<u>Fire Rescue</u>
	Department Head Signature	Date	Submitting Department
2.	<u><i>[Signature]</i></u>	<u>10/6/2021</u>	<u>01261526-552221</u>
	Procurement	Date	Funding Source/Acct #
3.	<u><i>Megan Diehl</i></u>	<u>10/7/2021</u>	
	Office of Management & Budget	Date	
4.	<u><i>Michael S. Mullin</i></u>	<u>10/8/2021</u>	
	County Attorney/Contract Management	Date	

Comments: \_\_\_\_\_

#### COUNTY MANAGER – FINAL SIGNATURE APPROVAL

*Taco E. Pope AICP* 10/8/2021

Taco Pope Date

#### RETURN ORIGINAL(S) TO CONTRACT MANAGEMENT FOR DISTRIBUTION AS FOLLOWS:

Original: Clerk's Services; Contractor (original or certified copy)

Copy: Department  
Procurement  
Office of Management & Budget  
County Attorney/Contract Management  
Clerk Finance

CS-21-101

Contract Tracking No. CM3059

**PIGGYBACK AGREEMENT**  
**PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 4.3**

**Piggyback Contract Information**

Contract Name/Description: Master Agreement  
Lead Contracting Agency: Volusia County, Florida  
Contract No.: 555 20320A-1  
Vendor/Awardee: Bound Tree Medical, LLC  
Original Award/Contract Date: Awarded 06/22/2021; Date of Contract: 07/12/2021  
Term: Start: 07/12/2021; End: 07/12/2022

**THIS AGREEMENT**, made and entered into by and between **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS**, hereinafter called "County" and "Vendor", referenced above.

**WHEREAS**, upon completion of a formal competitive solicitation and selection process, Lead Contracting Agency entered into an agreement, hereinafter referred to as "Piggyback Agreement", with Vendor to provide goods and services; and

**WHEREAS**, the Nassau County Purchasing Policy, Ordinance 2009-09, allows piggybacking for the same commodity or service; and

**WHEREAS**, County desires to contract with Vendor under the terms of the Piggyback Agreement;

**NOW, THEREFORE**, the parties agree as follows:

1. Vendor shall honor for County the same prices under the same terms and conditions as indicated in the Piggyback Agreement, attached hereto as Attachment "A" incorporated by reference as if fully set forth herein. Additional terms or conditions whether submitted purposely or inadvertently, shall have no force or effect.
2. Notwithstanding any other provision of the Piggyback Agreement to the contrary:
  - i. The term of this agreement shall begin upon the date fully executed and end July 12, 2022.

Contract Tracking No. CM3059

BOARD OF COUNTY COMMISSIONERS  
NASSAU COUNTY, FLORIDA

BOUND TREE MEDICAL, LLC



12/13/2021  
Date

Christopher Effe  
By: Christopher Effe

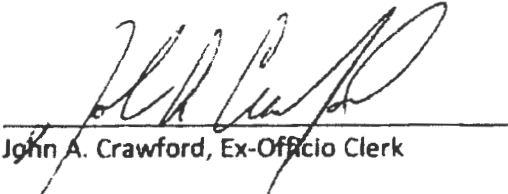
10/8/2021  
Date

By: Thomas R. Ford  
Its: Chair (or designee)

Its: Manager, Bids & Contracts  
Address: 5000 Tuttle Crossing Blvd.  
Dublin, Ohio 43016

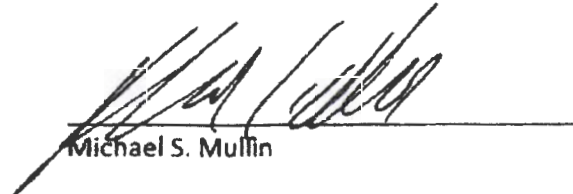
ATTEST TO CHAIR'S SIGNATURE (if applicable)

Approved as to form by County Attorney



John A. Crawford, Ex-Officio Clerk

Date: 12/13/21



Michael S. Mullin

Date: 12/13/2021





**COUNTY OF VOLUSIA, FLORIDA**

**PURCHASING DIVISION**

**123 W. Indiana Ave**

**DeLand, FL 32720-4608**

**Telephone: (386) 943-7009 Fax: (386) 740-5158**

**E-mail: akokitus@volusia.org**

**Master Agreement Renewal Request**

To: Bound Tree Medical, LLC	From: Andrew Kokitus
Attn: Rhiannon Greene	Date: 4/7/2022
E-Mail: submitbids@boundtree.com	
Subject: Renewal of Master Agreement for Medical Supplies, ITB 18-B-43AK. MA #20320A	

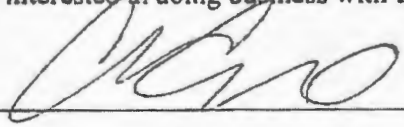
MESSAGE: The current Master Agreement expires 7/12/2022 . The County would like to extend the above-mentioned Master Agreement until 7/12/2023 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

**In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form identifying the solicitation number or project name and Purchasing Agent/contact and naming Volusia County as an additional insured.**

Thank you for your prompt reply.

Yes, we are interested in doing business with the County, as outlined above.

No, we are not interested in doing business with the County, as outlined above.

Authorized Signature  Date 04/12/2022

Firm's address: Bound Tree Medical, LLC  
5000 Tuttle Crossing Blvd.  
Dublin, OH 43016

Email address: submitbids@boundtree.com

Please return to Andrew Kokitus via email: [akokitus@volusia.org](mailto:akokitus@volusia.org) or fax (386) 740-5158

**If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.**



# Master Agreement

NO. 555 20320A - 1

TERM: 2021-07-12 to 2022-07-12

Page 1 of 2

Date Issued: 07/16/2021

<b>Vendor contact:</b> Name: Bethany Moore Phone: 800-533-9523      Ext.: E-mail: bmoore@boundtree.com		<b>County contact:</b> Name: MARK WOLCOTT Phone: 386-740-5201      Ext.: 2906 E-mail: MWolcott@volusia.org		<b>Bill To:</b> County of Volusia AS REQUIRED BY USING DEPARTMENT  VOLUSIA COUNTY, FL 32720	
<b>Vendor Name:</b> BOUND TREE MEDICAL, LLC  5000 Tuttle Crossing Blvd  DUBLIN, OH 43016		<b>Vendor No.</b> 02092500050		<b>Ship To:</b> AS REQUIRED BY USING DEPARTMENT  VOLUSIA COUNTY, FL 32720	
<b>Solicitation Number:</b> 18-B-43AK 8851  <b>Award Date:</b> 2021-06-22  <b>Award Authorization:</b> COUNCIL		<b>Purchasing</b> ANDREW KOKITUS <b>Phone:</b> 386-843-7009 <b>Ext:</b> <b>E-mail:</b> akokitus@volusia.org		<b>Payment Terms:</b> Net 45 Days, FOB Dest, Freight allowed	
<b>Document Description:</b> MEDICAL SUPPLIES					

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	25726	EA	Pricing per the attached fixed percentage list	0.000000

Pam Wilsky, CPPO, CPPB  
 Purchasing & Contracts Director

County of Volusia  
 Sales Tax Exemption Number  
 85-8012622393C-9

Remainder of page is blank

A delivery order is **required** for the release of items / services from the referenced **Master Agreement**. If a solicitation number is referenced then the terms and conditions of said solicitation become part of the Master Agreement. Deviation from prices stated is not permitted without a signed corrected Change Order.

If vendor terms and conditions conflict with **County of Volusia Terms and Conditions**, the County's Terms and Conditions **prevail**. See reverse side for terms and conditions.

Purchase Order (PO) or Master Agreement (MA) Terms and Conditions

Providing any good or service constitutes acceptance of this entire PO or MA without exception. In the event this document is issued based on a solicitation or quote, the terms and conditions of the solicitation or quote prevail.

ITS 18-8-434K

Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Table with 4 columns: Product Manufacturer Name, % Fixed Discount, Product Manufacturer Name, % Fixed Discount. Lists various medical suppliers and their discount percentages.

Volusia County Purchasing & Contracts Division (rev. 09-18-'17) approved CHLI

ITS 18-8-434K

Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Table with 4 columns: Product Manufacturer Name, % Fixed Discount, Product Manufacturer Name, % Fixed Discount. Lists various medical suppliers and their discount percentages.

ITS 18-8-434K

Attachment B  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Table with 4 columns: Product Manufacturer Name, % Fixed Discount, Product Manufacturer Name, % Fixed Discount. Lists various medical suppliers and their discount percentages.



ITB 18-B-43AK

Attachment 8  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
Chlorox Medical Technologies	N/A	Tri-atom	N/A
Shredder	N/A	Tri-atom	30%
Smith Medical ASD (Parker)	30%	Trimby Laboratories	N/A
Smearmount Mount Gear	N/A	TW Medical	N/A
Splash Shield	30%	Underwater Kinetics	N/A
Sporidex Intermittent	N/A	Unomedical (Maersk Medical)	N/A
Sour	N/A	VentLab	30%
SSCOR	15%	Venik Medical	N/A
Statop	N/A	Vermont Medical	N/A
Stamps Manufacturing	30%	Victor Medical	N/A
Sterile (USA)	N/A	Vairan	28%
Sun-Med	35%	Walmed	N/A
Survive Medical (DeVilbiss)	30%	Weaver & Company	N/A
Survivor	N/A	Wicki Allyn	30%
Surgeon Instruments	N/A	Western Medical	N/A
Surgicare	35%	WestMed	30%
Surgisafe	N/A	Wet Prod	N/A
Swann Corp.	N/A	Wholesale Tape	N/A
Swift First Aid	N/A	Whitfield Inc	N/A
Snax Neoprene	N/A	Widco Tary Medical	N/A
Tac Laboratories	N/A	Yankhauser	N/A
Tach-Med Technology	N/A	Zefon Medical Products	N/A
Tachylabs, Inc.	30%	Zoll	28%
Talpac Analytical Instruments	N/A		
Terumb	30%		
Teva	N/A		
TVA Battery Bags	30%		
Thermo	N/A		
Thilo Med Line	N/A		
Tissue	25%		
Tid	30%		
Tissue Medical Innovations	N/A		
Tinker Medical Devices	N/A		

ITB 18-B-43AK

Attachment 8  
Fixed Percentage Off List Price



Vendor Name:

Bound Tree Medical, LLC

Product Manufacturer Name	% Fixed Discount	Product Manufacturer Name	% Fixed Discount
<b>Additional Proposed Manufacturers Not Listed Above</b>	<b>% Fixed Discount</b>	<b>Additional Proposed Manufacturers Not Listed Above</b>	<b>% Fixed Discount</b>
All other manufacturer's available in our catalog	30%		
See attached exclusion letter for additional details			

ITB 18-B-43AK

Medical Supplies  
Exhibit A - Price List REVISED



Item #	Product Name	Quantity	Unit Price	Total Price
1	Alcohol Prep Pads	1000	0.15	150.00
2	Antiseptic Wipes	500	0.30	150.00
3	Band-Aids	100	1.50	150.00
4	Band-Aids	100	1.50	150.00
5	Band-Aids	100	1.50	150.00
6	Band-Aids	100	1.50	150.00
7	Band-Aids	100	1.50	150.00
8	Band-Aids	100	1.50	150.00
9	Band-Aids	100	1.50	150.00
10	Band-Aids	100	1.50	150.00
11	Band-Aids	100	1.50	150.00
12	Band-Aids	100	1.50	150.00
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84	Band-Aids	100	1.50	150.00
85	Band-Aids	100	1.50	150.00
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90	Band-Aids	100	1.50	150.00
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92	Band-Aids	100	1.50	150.00
93	Band-Aids	100	1.50	150.00
94	Band-Aids	100	1.50	150.00
95	Band-Aids	100	1.50	150.00
96	Band-Aids	100	1.50	150.00
97	Band-Aids	100	1.50	150.00
98	Band-Aids	100	1.50	150.00
99	Band-Aids	100	1.50	150.00
100	Band-Aids	100	1.50	150.00

File Number: 8851 Page 1 of 2

Date: 06/22/2021 AGENDA ITEM Item: 12

Ordinance  Resolution  Budget Resolution  Other

**County Goals**

Thriving Communities  Economic & Financial Viability  Excellence in Government  NA

Department: Public Protection  
Division: Emergency Medical Services

Subject: Renewal of agreements for medical supplies, ITB 18-B-43AK

Bytwood, Patricia Department Approval	Pamela Wistay <i>Pamela Wistay</i> Approved in Accordance with Purchasing Policies and Procedures	Legal Heather Wallace Assistant County Attorney <i>Heather Wallace</i>	County Manager's Office Ryan Osowski Chief Financial Officer <i>R.O.</i>
Jason Brady Director Emergency Medical Services <i>Jason Brady</i>	Aaron Van Kleeb <i>Aaron Van Kleeb</i> Approved as to Budget Requirements	Approved as to Form and Legality	

Director Approval

Council Action: Approved as Recommended

Modification:

Fund Number(s):	Description:	Amount:
002 Emergency Medical Services	002-505-1000-5511 (Expenditure - Medical and Surgical Supplies)	\$1,200,000.00
999 Various	Various divisions including Fire Services and Human Resources (Expenditure - Medical and Surgical Supplies)	\$52,000.00
<b>Total Item Budget: \$1,252,000.00</b>		

Staff Contact(s)  
Joe Pozzo

Phone: 386 790 5120 Ext: 16620

Summary/Highlights:  
On July 7, 2018, the county council awarded agreements for medical supplies to Concordance Healthcare Solutions, LLC, Bound Tree Medical, LLC, Henry Schein, Inc.; QuadMed, ICMC Medical Technology Group, and POSS, LLC. Concordance Healthcare Solutions LLC has since been acquired by Bound Tree Medical, LLC. The original term was for three years with two one-year renewals. There are no changes to the terms and conditions and staff recommends approval of the first one-year renewal with the above vendors. The estimated annual expenditures are approximately \$1,252,000. Historical expenditure data is attached.

The contracts and applicable exhibits are available for review in the purchasing and contracts division.

File Number: 3061 Page 2 of 2  
Recommended Motion: Approval

COUNTY OF VOLUSIA, FLORIDA  
PURCHASING DIVISION  
123 W. Indiana Ave  
DeLand, FL 32728-4648  
Telephone: (386) 943-7009 Fax: (386) 740-5158  
E-mail: akokitus@volusia.org



Master Agreement Renewal Request

To: Bound Tree Medical, LLC From: Andrew Kokitus  
Attn: Rhianon Greene Date: 4/16/2021  
E-Mail: submitbids@boundtree.com  
Subject: Renewal of Master Agreement for Medical Supplies ITB 18-B-43AK, MA #20320

MESSAGE: The current Master Agreement expires 7/12/2021. The County would like to extend the above-mentioned Master Agreement until 7/12/2022 at the same prices, terms and conditions. Please notify us of your willingness to extend this agreement by having an authorized person sign this form and returning it to my attention.

In order for the above Master Agreement to be extended, the County also requires a current ACORD insurance form identifying the solicitation number or project name and Purchasing Agent/contract and naming Volusia County as an additional insured.

Thank you for your prompt reply.

Yes, we are interested in doing business with the County, as outlined above. *\*With proposed price increases*  
 No, we are not interested in doing business with the County, as outlined above.

Authorized Signature: *[Signature]* Date: 04/26/2021

Firm's address: Bound Tree Medical, LLC  
5000 Tuttle Crossing Blvd.  
Dublin, OH 43016  
Email address: submitbids@boundtree.com

Please return to Andrew Kokitus via email: akokitus@volusia.org or fax (386) 740-5158

If you have any questions regarding this communication, please don't hesitate to contact me at the numbers or e-mail address indicated above.



April 26, 2021  
County of Volusia  
Purchasing Division  
123 W. Indiana Ave.  
DeLand, FL 32720

RE: COUNTY OF VOLUSIA Renewal Bound Tree 2021-2022

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for the renewal period of July 13, 2021 through July 12, 2022. Prior to the renewal going into effect, it is vital to discuss price increases.

We have received notification of price increases from multiple manufacturers that recently took effect. These were nationwide increases, not just increases for Bound Tree. There are multiple items on the contract affected by these increases. We are writing to request that our contract prices be amended to reflect the manufacturer increases.

In addition to the updated pricing for contracted items, we are willing to continue offering all of the current percent discounts off of the manufacturers from the Bound Tree catalog as original agreed to at the start of the contract.

Please let us know on or before May 31, 2021 if this request is approved or not approved. No changes in pricing will occur on the bid without your approval. Please refer the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove each product off the contract during the applied renewal period of July 13, 2021 through July 12, 2022.

If you have any questions regarding this renewal, our contact information is below.

Sincerely,

Shawn Murphy  
Account Manager  
478.213.4753  
Shawn.Murphy@boundtree.com

Chad Truini  
Senior Pricing Analyst, Bids & Contracts  
903.533.8923 x 5235  
Chad.Truini@boundtree.com

Item List for Volusia County  
Medical Supplies  
ITB 18-B-43AK

Table with multiple columns containing item details, descriptions, and pricing information for medical supplies.

Bound Tree Medical, LLC

Item List for Volusia County Medical Supplies

Table listing various medical supplies with columns for item name, quantity, price, and manufacturer details.

Round Tree Medical, LLC

Item List for Volusia County Medical Supplies

Table listing various medical supplies with columns for item name, quantity, price, and manufacturer details.

Round Tree Medical, LLC

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Attachment B Fixed Percentage Off List Price

Vendor Name: Round Tree Medical, LLC

Table showing fixed percentage off list price for various medical products from Round Tree Medical, LLC.

178 18-9-43AK

Attachment B Fixed Percentage Off List Price

Vendor Name: Round Tree Medical, LLC

Table showing fixed percentage off list price for various medical products from Round Tree Medical, LLC.



